

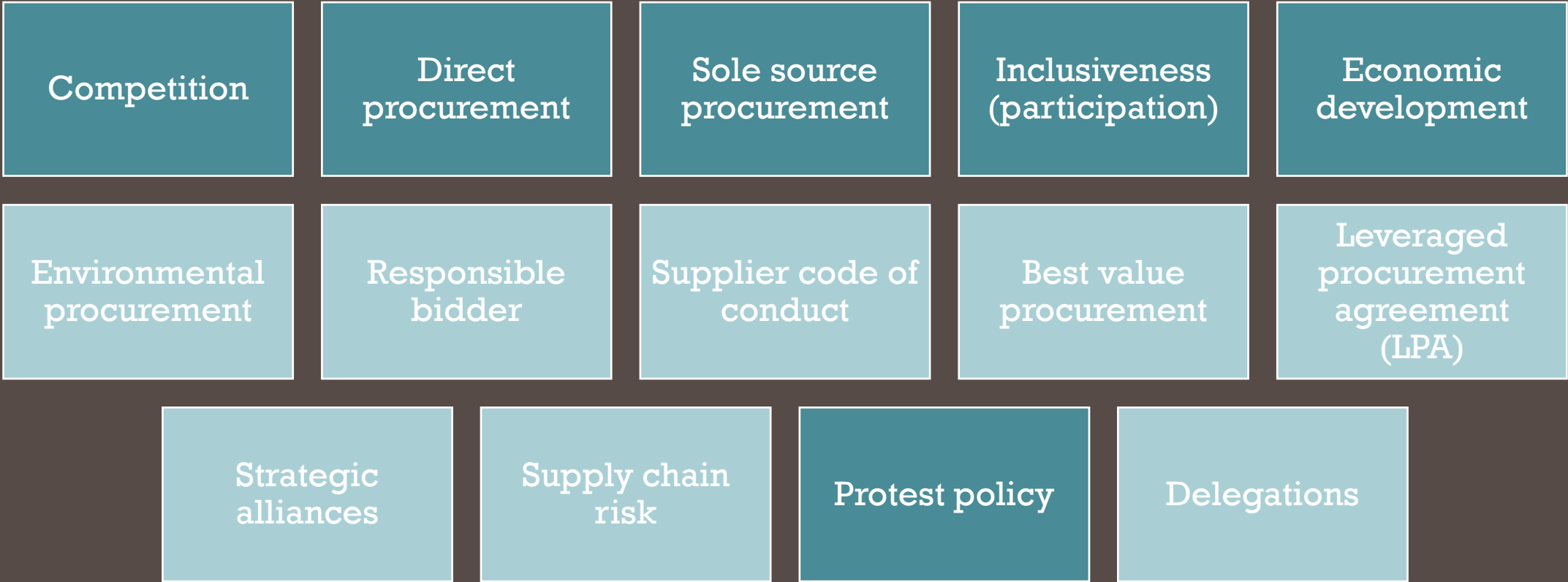
Exhibit to Agenda Item #6

Quarterly Procurement Report for Fourth Quarter 2023.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, February 13, 2024, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

Compliance BL-8



Competition

Contract awards



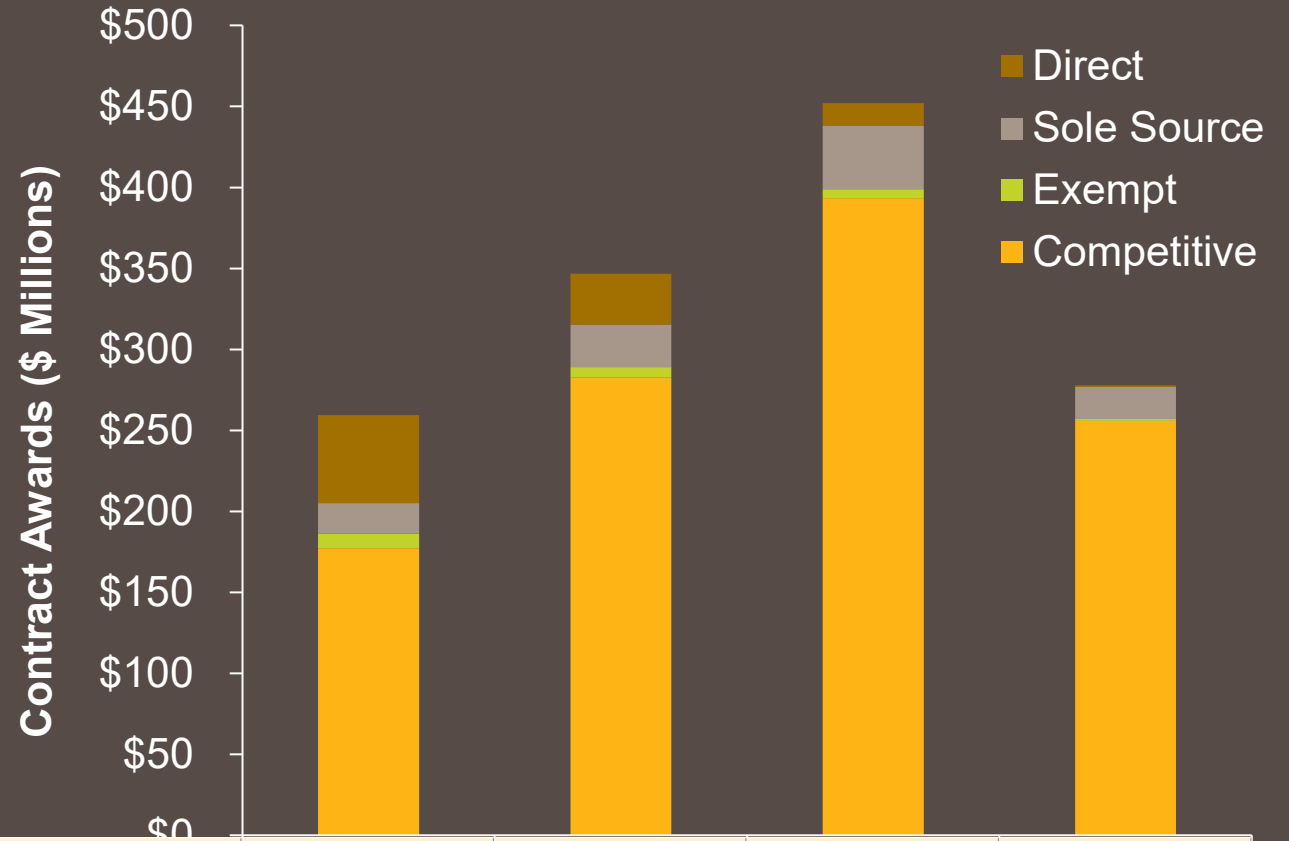
Year-to-Date Totals

- \$452M total contract awards in 2023
- 87% competitively awarded or \$393.3M



Q4 2023 Totals

- 92% competitively awarded or \$277.7M in Q4 alone

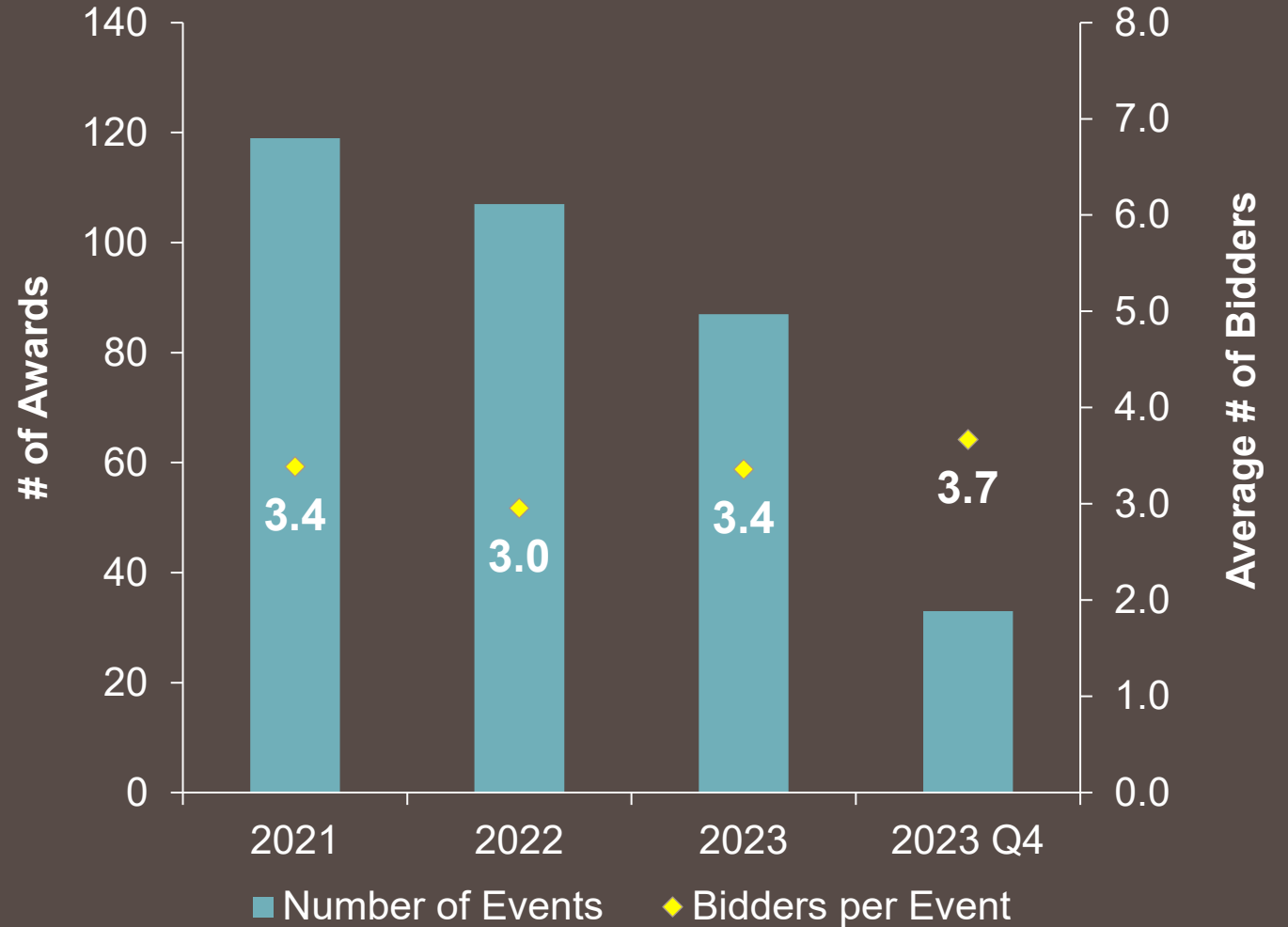


	2021	2022	2023	2023 Q4
Total Awarded (\$M)	\$259.0	\$346.8	\$452.0	\$277.7
Competitively Awarded	\$177.0	\$282.6	\$393.3	\$255.8
Exempt	\$9.0	\$6.5	\$5.5	\$1.2
Sole Source	\$19.0	\$26.3	\$39.2	\$19.7
Direct Procurement	\$54.0	\$31.4	\$14.0	\$1.0

Inclusiveness

Participation & Completion

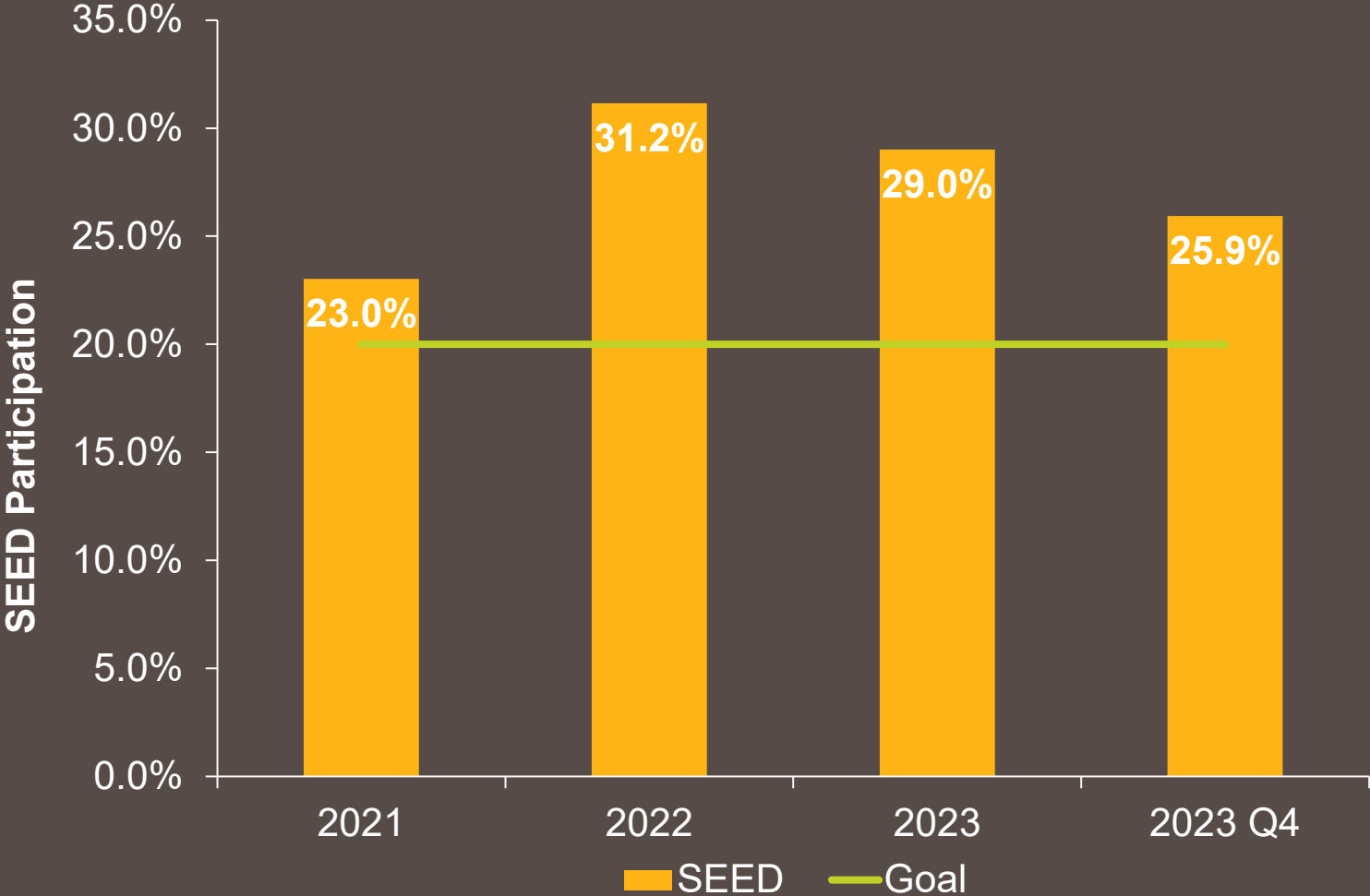
- In Q4 2023, there were 33 events with an average of 3.7 bidders
- 2023 YTD Totals:
 - 87 solicitation events
 - 3.4 bidders on average
- We have exceeded our target of 3 or more bidders per event for Q4 and 2023



Supplier Education & Economic Development (SEED)

Participation

- Q4 SEED participation was 25.9% or \$60.7M
- In total for 2023, SEED participation was 29% or \$103.2M
- For the year, \$87.9M prime and \$15.2M subcontracting



Supplier Education & Economic Development (SEED) Compliance Reporting

Non-SEED Prime Contracts >\$1M with SEED Subcontracting

62 contracts closed since 2015, 96% subcontracting compliance

Prime Contractor	Scope	Contract Amount \$	Subcontracting Commitment \$	Committed SEED %	Achieved SEED %	SEED Subcontracting Functions
Pacific Gold Marketing	Civil Construction	\$6.2M	\$2M	33%	13%	<ul style="list-style-type: none"> Traffic control Sand and gravel
Clark Brothers, Inc.	Civil Construction	\$17.6M	\$1M	6%	21%	<ul style="list-style-type: none"> Traffic control Sand and gravel
Black & Veatch	Engineering Services	\$1.8M	\$187K	10%	11%	<ul style="list-style-type: none"> Surveying, grading Design work

Protests

Summary of Protests

Q4 2023 Protests

No protests in Q4