

Exhibit to Agenda Item #5

Authorize the Chief Executive Officer and General Manager to award contracts to **Myers Power Products, Inc.** and **PSECO Electric** to manufacture and provide substation switchgears during the period of July 21, 2023, to July 21, 2028, with one optional two-year extension for a total aggregate contract not-to-exceed amount of \$35 million.

Board of Directors Meeting

Thursday, July 20, 2023, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

Switchgear needs

- Projected number of switchgear replacements –
 - 13 in 2025
 - 13 in 2026
 - 16 in 2027
- Switchgears are needed for both infrastructure reliability projects and additional capacity projects.



Procurement Strategy

- Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.
- Themes evaluated
 - SEED Participation
 - Environmental Sustainability
 - Proposer's Experience and Qualifications
 - Commercial Terms (Price) and Compliance with SMUD's Contractual Terms
- SMUD staff conducted market outreach and notified 23 suppliers of the solicitation and confirm interest. 20 suppliers attended the pre-proposal conference, and 5 proposals were received.



Award Outcome

Responsive Proposals Received	P/F	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	50	40	100					
Myers Power Products, Inc.	P	-	41.67	39.92	81.58	1	\$34,451,042		\$34,451,042	NTE \$35M, Aggregate of all Task Authorizations
PSECO Electric	P	10	21.67	40.00	71.67	2	\$34,627,845	\$250,000	\$34,377,845	
Eaton Corporation	P	-	18.83	27.43	46.27	3	\$50,125,504		\$50,125,504	

Non-responsive Proposals Received	Proposal Amount	Comments
-----------------------------------	-----------------	----------

Siemens Industry, Inc. \$40,694,277 The exceptions to the technical specifications are not acceptable to SMUD

JST Power Equipment Inc. \$15,711,988 Did not submit a complete proposal